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Reference: Mandarin Developments
Letter of Testimonial and Professional Reference

To Whom it May Concern:

I am pleased to submit this letter of testimonial and professional reference in support of Mandarin Developments. As a California licensed Landscape Architect, I have had the opportunity to work with many Northern California residential developers during my 17 year career. Although our professional relationship is relatively new, I have found Gary Mandarin to be extremely thoughtful in his approach to providing the highest level of quality for his projects. His attention to detail and willingness to deliver at the highest level extends beyond his intended clientele, to the cities and communities his projects call home. Mandarin Developments is more than a developer, they are solid partners and good neighbors in community growth.

Several times I have seen Gary make decisions not based solely on cost and the path of least resistance. This is, unfortunately, a rare quality among many developers. I have come to value this trait above all others in clients I've worked with throughout my career. He has consistently gone out of his way to do more than required to make sure his projects are the best they can be. He listens to the expertise I bring to his experienced and talented team and is engaged in each detailed conversation. As a design consultant, there is nothing better than to feel like a valued member of a great team, and I look forward to working with Mandarin Developments on many more projects in the coming years.

Sincerely,

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